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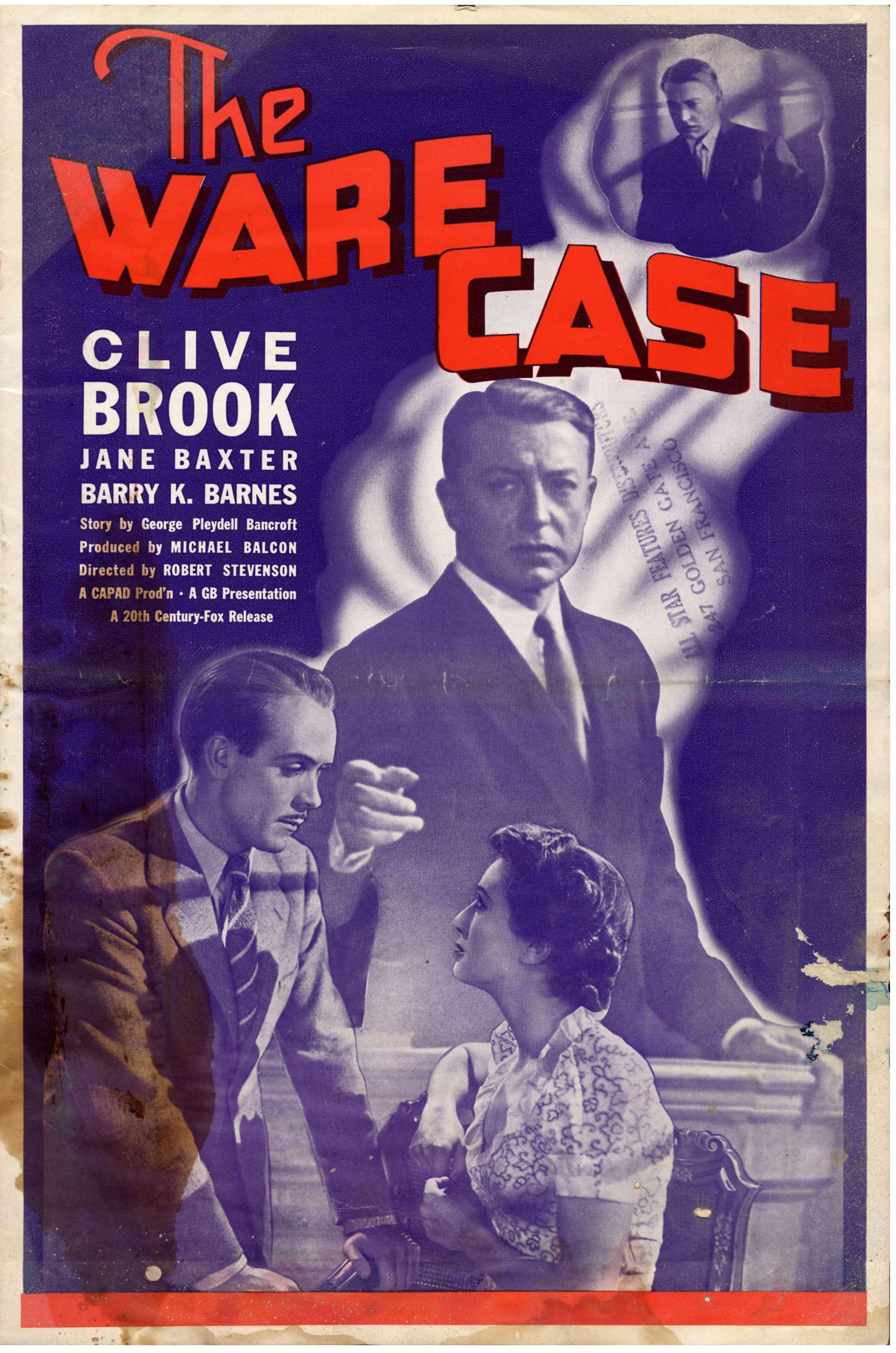
Subjects Cellier, Frank (1884-1948), Surbiton, Surrey, England

Barnes, Barry K. (1906-1965), London, England Baxter, Jane (1909-1996), Bremen, Germany

Brook, Clive (1887-1974), London, England

Stevenson, Robert (1905-1986), Buxton, Derbyshire, Great Britain

Film Subjects The Ware case, Stevenson, Robert, 1938



# EXHIBITOR'S CAMPAIGN BOOK

"THE WARE CASE" IS A PICTURE POSSESSING THOSE INGREDIENTS WHICH APPEAL TO EVERY TYPE OF PATRON . . . COMPELLING DRAMA, EXCITING ROMANCE AND GRIPPING INTEREST



"THE WARE CASE" LENDS ITSELF TO ELABORATE, EFFECTIVE EXPLOITATION. IT IS THE KIND OF ATTRACTION THAT WILL REPAY YOUR EFFORTS IN BIG STYLE.

Your selling angles are numerous. Exploit it in your very best showmanship manner, putting plenty of "Oomph" in your campaign.

"THE WARE CASE" STARS CLIVE BROOK, ONE OF THE SCREEN'S MOST POPULAR PERSONALITIES. IT HAS A FEATURED CAST OF STERLING PLAYERS.

It was directed by Robert Stevenson, whose "Nine Days a Queen" and "To the Victor" achieved outstanding success. He is considered one of the finest creators of distinguished photoplays.

READ OVER THIS PRESS-BOOK. THEN PLAN A COMPLETE ADVERTISING, PUBLICITY AND EXPLOITATION CAMPAIGN, AND DON'T PULL YOUR PUNCHES IN PUTTING IT OVER. YOU'LL BE PLEASED WITH THE RESULTS!

Page Two

## CLIVE BROOK

JANE BAXTER • BARRY K. BARNES

# "THE WARE CASE"

Directed by
MICHAEL BALCON

Produced by ROBERT STEVENSON

Story by George Pleydell Bancroft

#### A CAPAD PRODUCTION

#### A GB Presentation

A 20th Century-Fox Release

Hubert Ware	CLIVE BROOK
Margaret Ware	
Michael Adye	
Judge	
Attorney-General	
Skinner	
Tommy Bold	Edward Rigby
Eustace Ede	
Mrs. Slade	Dorothy Seacombe
Mrs. Tinto	Athene Seyler
Claire	Glen Alyn
Lucy	Peggy Novak
Henson	
Taxi Driver	Wally Patch

Born with a silver spoon in his mouth, Hubert Ware is unable to adjust himself to changing economic conditions.

His permanent financial embarrassment is a constant source of worry to his wife Meg, and things are not made easier for her when she learns that her husband is to be cited as co-respondent. She pours out her troubles to Michael Adye, lawyer friend of the family who is secretly in love with her.

Meg's extremely wealthy but thoroughly unpleasant brother Eustace is found dead in the Ware's lake at a time when Hubert is in danger of losing his ancestral estate to his creditors.

Murder is suspected and when it is found that Meg has inherited the money everything points to Hubert's guilt. He is arrested and brought to trial. Michael Adye, however, believes he is innocent and obtains his acquittal.

On returning home Hubert accidentally discovers that Meg loves Michael. The shock completely unnerves him and in a dramatic climax the film comes to an exciting end.

Associate Producer: S. C. BALCON; Scenario: Roland Pertwee and Robert Stevenson; Photography: Ronald Neame; Art Director: O. F. Werndorff; Sound: Eric Williams; Editor: Charles Saunders; Production Manager: Frederick James; Recordist: Stephen Dalby; Music: Ernest Irving; Dress Designer: Molly Nicholson; Gowns: Maison Arthur.

# ADVERTISING CATCHLINES

From the heights of joy to the depths of despair in one tragic moment! With the cheers of the crowd ringing loud in his ears, he took the "easy" way out . . . Why?

A love triangle that comes to a surprising end when a man just acquitted of murder learns that his wife's love is shared by his lawyer!

Saved from death by the man who loved his wife . . . Should he step aside and become "the forgotten husband"?

\* \* \*

One word of gossip sent this man to oblivion—when he thought he had the world at his feet!

A grateful witness saved him from a murder rap... but nothing could bring back the lost love of a woman! What course to follow? Should he make way for his rival or selfishly keep her at his side?

A murder charge couldn't down him . . . but a single word of servants' gossip drove this man to infinite tragedy!



#### Accessories

POSTERS: 1-sheet, 3-sheet, 6-sheet.

LOBBY CARDS: Two 22 x 28s, Set of Eight 11 x 14s, Insert Card 14 x 36.

WINDOW CARD: 14 x 22, two colors.

STILLS: 8 x 10 black and white.

SLIDE: Colored.

SCENE MATS: 1 three-col., 3 two-cols., 4 one-cols., 3 half- cols. (thumbnails).

AD MATS: 1 four-cols., 2 three-cols., 4 two-cols., 5 one-cols., 2 two-col. slugs, 2 one-col. slugs, 1 three-col. ad high-lights mat.

TRAILER: National Screen Service.

Page Three

#### Star Finds Pal Who Urged Him On to Hollywood

(Advance)

A quiet, middle-aged man visited the set at the studio where Robert Stevenson was directing the film. Stevenson had just finished rehearsing Clive Brook and Jane Baxter for their next scene and the call for silence had been given. Just as the actor was about to say his first line, he happened to glance in the direction of the visitor.

"Bertie!" shouted Brook, dashing out of camera range toward the man. A moment later he was apologizing to the director, but explaining that he just couldn't restrain his emotion upon seeing this old friend, whom he had not seen for many years.

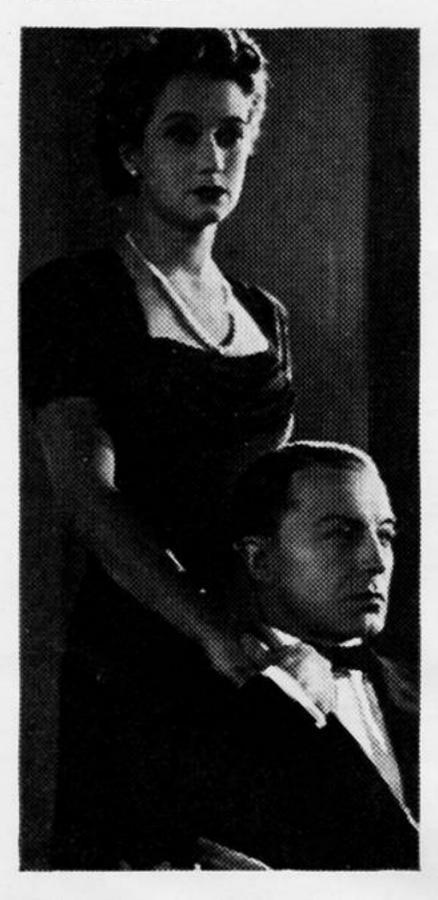
The visitor was Bertram Burley, one of the best known British leading men of the silent film days. It was when Burley was in his prime that he became a friend of Brook and Colman, and it was he who said to Clive: "You're wasting your time here, Clive. Go to Hollywood and you'll make a name for your-

"The Ware Case" also features Jane Baxter and Barry K. Barnes, with Francis L. Sullivan, C. V. France and Frank Cellier. It was produced by Michael Balcon and is a Gaumont presentation released through 20th Century-Fox.

# "Ware Case" Opens Today at (Thea.)

This picture, which was directed by Robert Stevenson (creator of "To the Victor"), is said to tell a dramatic story of a financially embarrased leading citizen, who goes to desperate lengths in his quest for new riches.

Featured with Brook in "The Ware Case" are Jane Baxter, Barry K. Barnes, C. V. France, Francis L. Sullivan and Frank Cellier. Michael Balcon produced the picture, which is a Gaumont presentation released through 20th Century-Fox.



Jane Baxter and Clive Brook in a scene from "The Ware Case."  $Mat\ 1PB$ —15c

#### Barry K. Barnes' Biggest Role Comes in "The Ware Case" Film With Clive Brook, Jane Baxter

(Advance)

architect, but gave this up to join the Royal Academy of Dramatic Art, where he won a scholarship. His first professional acting experience was with a stock company in Edinburgh. When he went to London, he was signed up for a year in Australia, as leading man. Returning to London, Barnes appeared with Cedric Hardwicke in "The Late Christopher Bean." at

Barry first studied to be an

"The Late Christopher Bean," at which time he was persuaded by Alexander Korda to play the lead in "The Return of the Scarlet Pimpernel," which became his first screen vehicle.

The success of that production

made Barnes one of the busiest actors in the movies. "The Ware Case" is the fourth picture he has made without even one day's vacation between films. His most recent appearances have been in "Prison Without Bars" and "This Man is News," in both of which he achieved personal triumphs.

In "The Ware Case," Barry K. Barnes portrays a brilliant attorney in love with his client's wife. Michael Balcon was the producer, and Robert Stevenson the director of this Gaumont presentation released through 20th Century-Fox.

#### GAMBLING FOR LOVE



#### Aeronautics Lost Remarkable Young Man When Stevenson Decided to be Film Director

(Advance)

Stevenson intended to become an aeronautical engineer, but as editor of the Granta and president of the Cambridge Union, he unfortunately had little time for study.

Compelled to inform the dean as to what he did with his time, Stevenson assured him that he was busy doing psychology research and it was necessary for him to study motion pictures as part of his task. It seemed an easy way of getting out of a difficult situation, but it meant going to see several pictures. Before long, the student had discarded the idea of aeronautical engineering.

When he left Cambridge and announced his intention of entering the film industry, his parents were not in favor of the idea but they made a bargain with him. He was given six weeks in which to get a job in a studio, and in five weeks and one day he had achieved this preliminary requisite. He was

hired to write synopses of novels for a salary of ten dollars a week.

That was ten years ago, but Stevenson was determined to reach the top. His rise to fame was meteoric, and he is now considered one of the outstanding directors, notably for his handling of such famous successes as "Nine Days a Queen" and "To the Victor," both of which received the unanimous acclaim of press and public in all parts of the world.

"The Ware Case" stars Clive Brook with Jane Baxter and Barry K. Barnes. The supporting cast includes C. V. France, Francis L. Sullivan and Frank Cellier. It is a Gaumont presentation, released through 20th Century-Fox.



Clive Brook as he appears in his latest picture "The Ware Case," which comes to the......Theatre on ...... for ...... days.

Mat 1PA—15c

#### Brook's Career A Notable One

Clive Brook, who stars in "The Ware Case," the Capad production coming to the Theatre, can boast of one of the most successful careers known in motion pictures and the stage. He is one of the few topmost stars whose popularity has not waned. He is just as popular today as when he scored his first great triumph several years ago.

Brook's first picture, "Woman to Woman" immediately gained a large following for the star. That picture was produced in England, but it reached great success in this country. He was called to Hollywood to appear in "Christine of the Hungry Heart" and that was the beginning of a long series of "hit" pictures, which would be too numerous mention.

In "The Ware Case" Clive Brook portrays a role of the type that he does best. Advance studio reports have indicated that his characterization will prove to be one of his most popular.

This new picture was directed by Robert Stevenson, and the producer was Michael Balcon. The cast includes such names as Jane Baxter, Barry K. Barnes, C. V. France, Francis L. Sullivan and Frank Cellier. It is a Gaumont presentation released through 20th Century-Fox.

# "The Ware Case" Opening (Date)

(Advance)

If we are to judge by its reception in other cities where it has already been shown, "The Ware Case," the film coming to the ...... Theatre on ....... next, should prove excellent dramatic entertainment of engrossing caliber to local moviegoers.

The picture stars Clive Brook with Jane Baxter and Barry K. Barnes and was directed by Robert Stevenson, one of the industry's youngest and most outstanding directors, whose memorable productions, "Nine Days a Queen" and "To the Victor" created quite a

stir hereabouts. The story, of which George Pleydell Bancroft is the author, is an interesting one. It concerns Sir Hubert Ware, who, born with a silver spoon in his mouth, is unable to adjust himself to changing economic conditions. He gets into hot water not only financially, but also socially, as he is named co-respondent in a divorce case. His wife, Meg, is in love with Michael, a lawyer. Things get further complicated when there is a murder of which Ware is accused. Michael gets an acquittal, but all is not well. The climax, which is an unexpected one, is said to be powerfully dramatic.

"The Ware Case" is a Capad production, produced by Michael Balcon. It is presented by Gaumont, through 20th Century-Fox release.

#### Film Producers Must Create Own **Phone Numbers**

(Current)

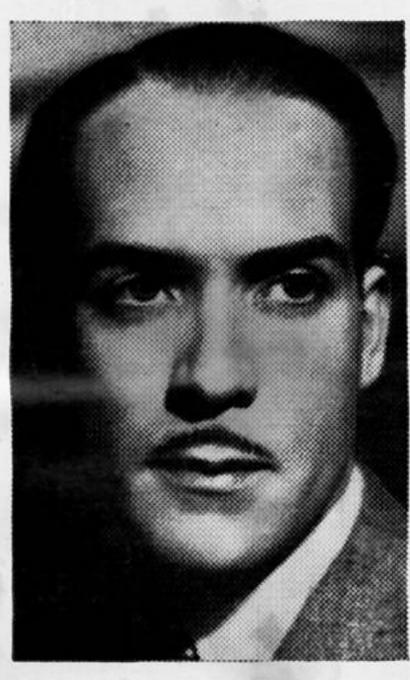
When Robert Stevenson, director of "The Ware Case," the Capad production starring Clive Brook and currently playing at the ..... Theatre, applied for a telephone number from the London Telephone service for use in the film, as had been the custom, he was told to invent his own exchange.

Film producers used to be able to ring up the Service and ask for a "dead line" on a particular exchange when they found it necessary to have a telephone number in a picture.

As there are legal penalties for using the number of an actual subscriber, the telephone officials have been choosing certain "dead numbers" on some exchanges for use in films and stage plays.

This has all been stopped, however, because a great many moviegoers have rung up the numbers they have heard mentioned in motion pictures, and it was necessary to hire extra operators to take "curiosity" calls for those numbers, which proves what amazingly retentive memories movie fans

"The Ware Case," which was produced by Michael Balcon, has one of the strongest casts assembled for a single picture. In support of Clive Brook are Jane Baxter, Barry K. Barnes Frank Cellier, Francis L. Sullivan, C. V. France, Athene Seyler and Glen Alyn. It is a Gaumont presentation released through 20th Century-Fox.



Barry K. Barnes, who is featured with Clive Brook and Jane Baxter in "The Ware Case" at the..... Theatre.

Mat 1PD-15c

#### 3 Noted Stars In (Theatre) Film

Three outstanding performers are featured in "The Ware Case," now playing at the .... Theatre. They are, Clive Brook, for several years one of the most popular stars of the screen who has his best role in this picture; Jane Baxter, lovely stage and screen luminary who is considered one of England's finest actresses; and Barry K. Barnes, rising young leading man who scored in "The Return of the

"The Ware Case" was produced by Michael Balcon. It is a Gaumont presentation released through 20th Century-Fox.

Scarlet Pimpernel."

#### "The Ware Case" Held Over

The ..... Theatre is holding over "The Ware Case" for ..... more days, owing to the highly successful engagement the picture has had since its opening. The reception given the picture by the large audiences it has attracted, has been exceedingly favorable.

"The Ware Case" stars Clive Brook, with Jane Baxter, Barry K. Barnes and other well known players. Robert Stevenson directed this Gaumont presentation, which is a 20th Century-Fox release.

#### Director Remembers Good Work Of Extra Player, Gives Her Big Part in "The Ware Case"

(Current)

Players of "bit" parts in motion pictures are generally under the impression that they have only to play their role in one picture to be remembered with a glow of affectionate gratitude by the director and promised an important part in the next production.

These ambitious actors and actresses are, more often that not, disillusioned. The gratitude may be manifest, but they learn that it very seldom results in the coveted role.

In "The Ware Case," the Capad production now playing at the

..... Theatre, however, you will see a player in whose case the promise was fulfilled.

Some years ago, Robert Stevenson was making "The Man Who Lived Again," starring Boris Karloff. A tiny part was played by Glen Alyn, literally only a line or two, but she did it so well that he decided he would give her a more important role as soon as a suitable opportunity arrived.

So, four years later, when Stevenson was about to start directing "The Ware Case," he remembered Glen Alyn and assigned her the role of Claire, a society woman who proves a disrupting element in the life of Sir Hubert Ware, the character portrayed by Clive Brook.

In addition to Miss Alyn and Brook, "The Ware Case" has Barry K. Barnes and Jane Baxter in leading roles. Michael Balcon produced the picture, which is a Gaumont presentation released through 20th Century-Fox.



Jane Baxter, who plays one of the leading roles in "The Ware Case," starring Clive Brook at the ..... Theatre. Mat 1PC-15c

#### Famous Play Filmed With Clive Brook Starring

(Advance)

"The Ware Case," famous stage play which set attendance records wherever it was presented, has now been transferred to the screen. The movie version comes ..... to the ..... Theatre, with Clive Brook in the starring role, and Jane Baxter and Barry K. Barnes featured. Robert Stevenson directed the film, which is a Gaumont presentation released through 20th Century-Fox. In the supporting cast are C. V. France, Francis L. Sullivan, Frank Cellier, Athene Seyler, Edward Rigby and Glen Alyn.

#### "The Ware Case" Suspenseful, Gripping Story Superbly Acted; Hailed As Distinguished Film

(Review)

Suspenseful drama, intriguing romance and superb acting are skillfully blended in "The Ware Case," the new Capad production which co-stars Clive Brook. Jane Baxter and Barry K. Barnes and opened yesterday at the Theatre. "The Ware Case" is an adaptation of George Pleydell

Bancroft's great stage success of the same name. Clive Brook turns in a capital performance in the leading role, while lovely Jane Baxter scores heavily in a role to which she brings poise, subtlety and dramatic force. Barry K. Barnes, as "the other man" gives an outstanding portrayal. The production is distinguished all along the line-being marked by excellent tempo, fine direction, attractive sets and a grippingly human story.

Briefly, the story presents Clive Brook as Hubert Ware, debonair member of elite society. Ware, up to his ears in debt and faced with bankruptcy, flees to the south of France in order to shirk responsibilities. His wife, Meg, refuses to accompany him and remains behind, to arrange for the sale of his estate.

On his return, Hubert asks his wife's wealthy brother to stay at their house. Next morning, the latter is found drowned in the Ware estate lake.

Suspicion points heavily to Hubert Ware, who benefits financially from the tragedy. He is arrested, and in an amazing climax literally packed with suspense, he provides the dramatic highlight of the story in some splendidly portrayed scenes.

An impressive supporting cast is headed by Francis L. Sullivan, C. V. France, Frank Cellier and Athene Seyler.

Robert Stevenson, the director, handled the story with imagination, effectiveness and a fine sense of balance. And the settings, surrounding the very compelling and

#### **Famed Courtroom** Appears in Film

(Current)

One of the highlights of "The Ware Case," the new picture at the ...... Theatre, is the trial scene enacted in an authentic courtroom, the well-known No. 1 Court at the Old Bailey, scene of many of England's most famous trials.

To give the picture the necessary technical accuracy, a real defense lawyer was engaged by the producers as advisor. This happened to be Hendry White, who had acted in silent films before graduating from law school.

White now combines his two specialties by acting in various courtroom scenes and advising from the point of view of one who knows when dramatic liberties can be taken with the law.

The stars of "The Ware Case" are Clive Brook, Jane Baxter and Barry K. Barnes. The film was produced by Michael Balcon, and is a Gaumont presentation released through 20th Century-Fox.

very human story, are first class as are the photography and the light-

"The Ware Case" is first-class movie fare. A visit to the .... Theatre is recommended by this reviewer.

#### Cellier Reveals His Precepts For Success As Actor

(Current)

The title of this piece should be "How to be a Character Actor in One Easy Lesson," by Frank Cellier.

For Mr. Cellier makes it all seem delightfully easy, tempting even the layman to purchase an assortment of false moustaches, wigs and grease- paint, and to set up in business for himself. Moreover, he can discourse eloquently on the advantages of character acting over all other kinds. It makes for variety, he says, and at the same time offers employment as steady as a pension. Matinee idols perish with the fading of their youth, but age is rather a recommendation for character parts.

Mr. Cellier is practising his profession and his precepts in "The Ware Case," current attraction at the ..... Theatre, where he plays a featured role.

"Don't be afraid of being superficial," warns Mr. Cellier. "If you capture the surface of your role, you have captured everything that is necessary. Study the externals, copy the tricks, the habits, the gestures of the character you have in mind, and never bother about his soul. That will take care of itself. The stuff about living your part is mostly nonsense. Whatever goes on in a man's mind and soul, we know no more about it than is revealed by his speech and action. Fortunately, that's usually a great deal.

"It's powers of concentration," he says, "and the matter of wearing the right clothes; clothes that fit the part. If you feel you look like the man, then you are the man."

Clive Brook, Jane Baxter and Barry K. Barnes are starred in "The Ware Case," which is a Gaumont presentation released through 20th Century-Fox.

### NEWSPAPER AND PROGRAM · SHORTS ·

Clive Brook returns to the screen following a brief absence in "The Ware Case," in which Jane Baxter and Barry K. Barnes also appear in important roles. The picture was directed by Robert Stevenson, and comes to this theatre shortly.

"The Ware Case," which has its local premiere next ....., is based on the celebrated play of the same title by George Pleydell Bancroft. The film stars Clive Brook with Jane Baxter and Barry K. Barnes.

Jane Baxter, who is featured in the Gaumont presentation, "The

Ware Case," is one of England's most popular screen actresses. this film, she plays the role of Clive Brook's wife, in love with her husband's lawyer and friend. Adnotices from cities where the film



JANE BAXTER

has already been shown, are lavish in praising Miss Baxter's acting in "The Ware Case."

Should a husband yield his wife's love, or fight to hold it? This is the question asked in the story of "The Ware Case," the new film coming to the ...... Theatre, with a stellar cast headed by Clive Brook, Jane Baxter and Barry K. Barnes. It is a 20th Century-Fox release.

The picture having the most unexpected and thrilling climax of the year is coming at last to a local screen. It is "The Ware Case," and it stars Clive Brook, with a sterling cast of notable players. The film was directed by Robert Stevenson, who made the unforgettable "To the Victor."

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#### Clive Brook Has Settled Down In **Native England**

(Current)

During the filming of "The Ware Case," the Gaumont presentation now at the

Theatre, it was discovered that its star, Clive Brook, has definitely settled down in his native country, following many years of work and success in Hollywood.

Brook has disclosed that a couple of years ago he bought an attractive house at Hampstead Heath, and has repaired it, introducing innovations such as only Hollywood could have taught him. Next to his bedroom he has a miniature Turkish bath; in his study a panel in the wall opens to reveal his own patent invention whereby at the pressure of a button the radio can be turned on from concealed loudspeakers in any part of the house, including the Turkish bath. Also concealed in the walls of the study is a beautifully equipped cocktail

bar. Curiously enough, Brook's new house has some connection with his new film. The idea to make the picture came from his neighbor, Lady du Maurier, widow of the famous actor, who has become very friendly with the Brooks since they moved into their permanent home.

Clive happened to mention to Lady du Maurier that he could not find a good subject for his next picture, whereupon she suggested the picturization of the play her late husband had made famous, "The Ware Case." Brook immediately saw the possibilities of the play and his enthusiasm was shared by Michael Balcon, who set out to produce the picture.

Featured with Clive Brook in "The Ware Case" are Jane Baxter and Barry K. Barnes, under the direction of Robert Stevenson. The picture is a 20th Century-Fox release.

#### DO YOU KNOW . . .?

That Clive Brook's latest picture is "The Ware Case," coming .... to the ..... Theatre?

That "The Ware Case" is based on the famous stage play of the same name?

That Barry K. Barnes, one of the screen's most talented leading men, is Clive Brook's love rival in "The Ware Case"?

That "The Ware Case" was directed by Robert Stevenson, who made the universally-praised film "To the Victor"?

#### Frank Cellier

Born in Surbiton, England in 1884. Is one of the most versatile actors on stage or screen. Played in many Shakespearean plays, and made his film debut in South Africa. Is the father of Antoinette Cellier, now a lovely and popular star. Cellier's best known portrayals were in "Rhodes" with Walter Huston and in "The Passing of the Third Floor Back," outstanding film of three years ago.

#### Robert Stevenson

Born at Buxton, England. Attended Cambridge University, where he studied engineering. When he came to know about films, however, he changed the course of his life. He got a job in a studio, and rose to become one of the industry's finest directors. His numerous "hits" include "Nine Days a Queen," "Non-Stop New York," "King Solomon's Mines" and "To the Victor," last year's multipleprize-winning film. Is married to actress Anna Lee.



Jane Baxter and Barry K. Barnes in a scene from the Gaumont presentation, "The Ware Case," currently playing at the ...... Theatre. Mat 2PC-30c

#### Star Offers Valuable Advice On Proper Care of Eyebrows

by Jane Baxter (Featured in "The Ware Case," now playing at the ..... Theatre)

Everyone is interested in having attractive, youthful eyes, but few women realize what a large part the eyebrows play in achieving this.

By training the brows into an arch and keeping them well groomed, the best effect may be had. While the exaggerated 'plucked' eyebrows are no longer chic, this doesn't mean that one should allow wild hairs to remain on the underside of the brow, spoiling the line.

Get a good stiff brush and train your eyebrows into a shape becoming to your face. This is usually the brow line that nature gave you, though in some cases a manufactred slant to the eyebrows is decidedly becoming.

If you find it difficult to pluck your eyebrows without suffering extreme pain, or having your eyes swell and remain red for hours, I suggest that you try applying a hot towel for about five minutes before plucking, as this opens the pores and makes the procedure much less painful.

After plucking the eyebrows apply cotton pads soaked in Witch Hazel over the eyes. This serves to close the pores and take the redness away.

#### HIGHLIGHTS IN THE FILM

The sincerity of the portrayals by Clive Brook, Jane Baxter, Barry K. Barnes and others, who make the story a vivid, engrossing photoplay.

The dramatic power of the climactic scenes, magnificently handled by director Robert Stevenson, who makes them utterly believable.

The thrilling trial scene, unlike the ordinary screen courtroom sequences, and filmed in a real court of law, under expert technical supervision.

The excitingly romantic "triangle" situation and the completely amazing climax which is capable of lifting any spectator out of his seat.

The impressive sense of realism that pervades the entire film, as if one were witnessing flesh and blood characters in a real-life drama.

#### Secondary Players Rated High by Director

by Robert Stevenson (Director of "The Ware Case," the Capad production currently playing at the ...... Theatre) "Unless the 'characters' in a film are vivid and alive, a picture cannot convince. The more a film-goers says:: 'I know a man

just like that," the more a director has succeeded.

"The importance of the small character roles cannot be overestimated. They build up a secure background for the stars. There has been a growing practice to keep character actors working constantly, so that the public begins to recognize them. however small their part, and know automatically they are in for something good.

"In 'Nine Days a Queen' I tried to give as much attention to the direction of the lesser roles as to the stars. In 'Non Stop New York' and 'To the Victor' I repeated this policy. Now in 'The Ware Case' I am sticking to it more than ever. Even a man with two lines to say is important because he is helping to build up the atmosphere of the entire film.

"This picture, to my mind, gains considerably from the characterizations of such players as Francis L. Sullivan, C. V. France, Frank Cellier, Athene Seyler and others, who add lustre to the splendid acting of the stars, Clive Brook, Jane Baxter and Barry K. Barnes."

## WHO'S WHO IN THE **PICTURE**

#### Brief Biographies

#### Clive Brook

Born at Richmond, Surrey, England on June 1st, 1891. His real name is Clifford Hardman Brook.

Educa'ted at Dulwich College. After college, was newspaper reporter and short story writer. Joined B itish Army in World War and rose to rank of Major. Commenced his stage career at CLIVE BROOK the close of the war. Came to



the U.S. in 1924, becoming one of Hollywood's most popular stars. Is married and has a son and a daughter. His hobbies are reading, story-writing and polo. His latest picture is "The Ware Case."

#### Jane Baxter

Born in Germany of English parents on Sept. 9th, 1909. Made stage debut at age of 15 in London. Screen debut in 1929. Alternates between stage and screen work. Achieved great success in "Blossom Time" and "The Constant Nymph." Was married to Clive Dunfee, auto racer who died in 1932. Favorite sports are riding, swimming and tennis. Plays light comedy or dramatic parts with equal ability.

#### Barry K. Barnes

Born in Chelsea, England in 1909. Studied to be an architect but gave this up to enter acting career.



Made debut in Edinburgh, went from there to London, toured Australia and returned to London where he reached notsuccess. able Was featured in the film "Return of the Scarlet Pimpernel," and

BARRY K. his portrayal BARNES T3 made him one of most sought-after leading men in England. Is married to actress Diana Churchill. Appears in stage

plays in between motion pictures.

#### C. V. France

Born in Bradford, England in 1868. Was an electrical engineer but became interested in theatricals and at 23 made his debut. After numerous years of stage triumphs, turned his attention to the screen, and has appeared in an imposing list of photoplays. He recently played an important role in Ronald Colman's "If I Were King" and was featured in "A Yank at Oxford."

#### Francis Sullivan

Born in London, January 6th, 1903. Educated at Stonyhurst, became a civil engineer. Gave this up for the stage and appeared in many well-known plays before entering motion pictures. Has played the part of a prosecuting attorney more times than any other actor, the latest of these roles being in "The Ware Case." His hobby is swimming in the Mediterranean. Also plays gangster and "menace" parts often.

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THEATRE

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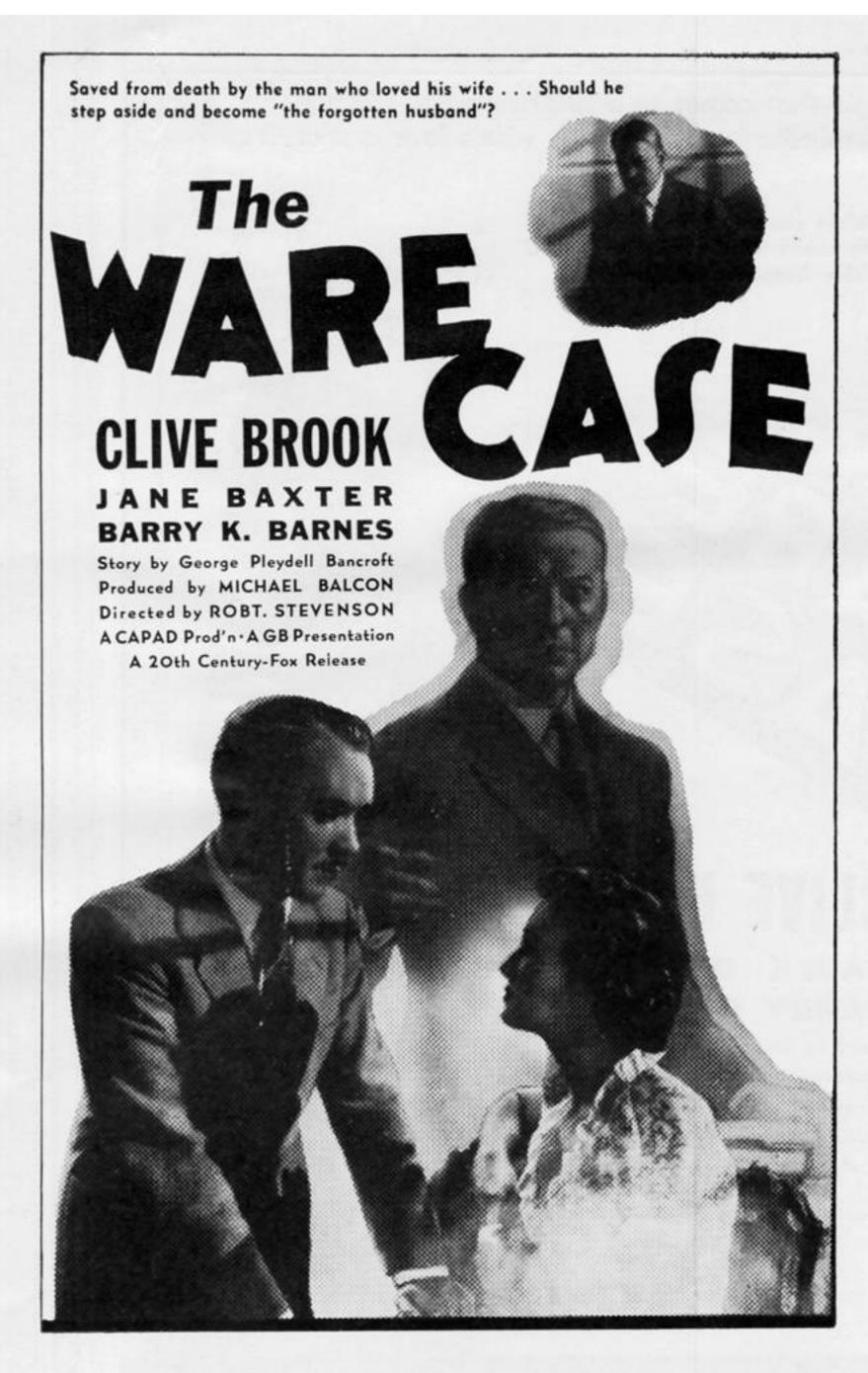
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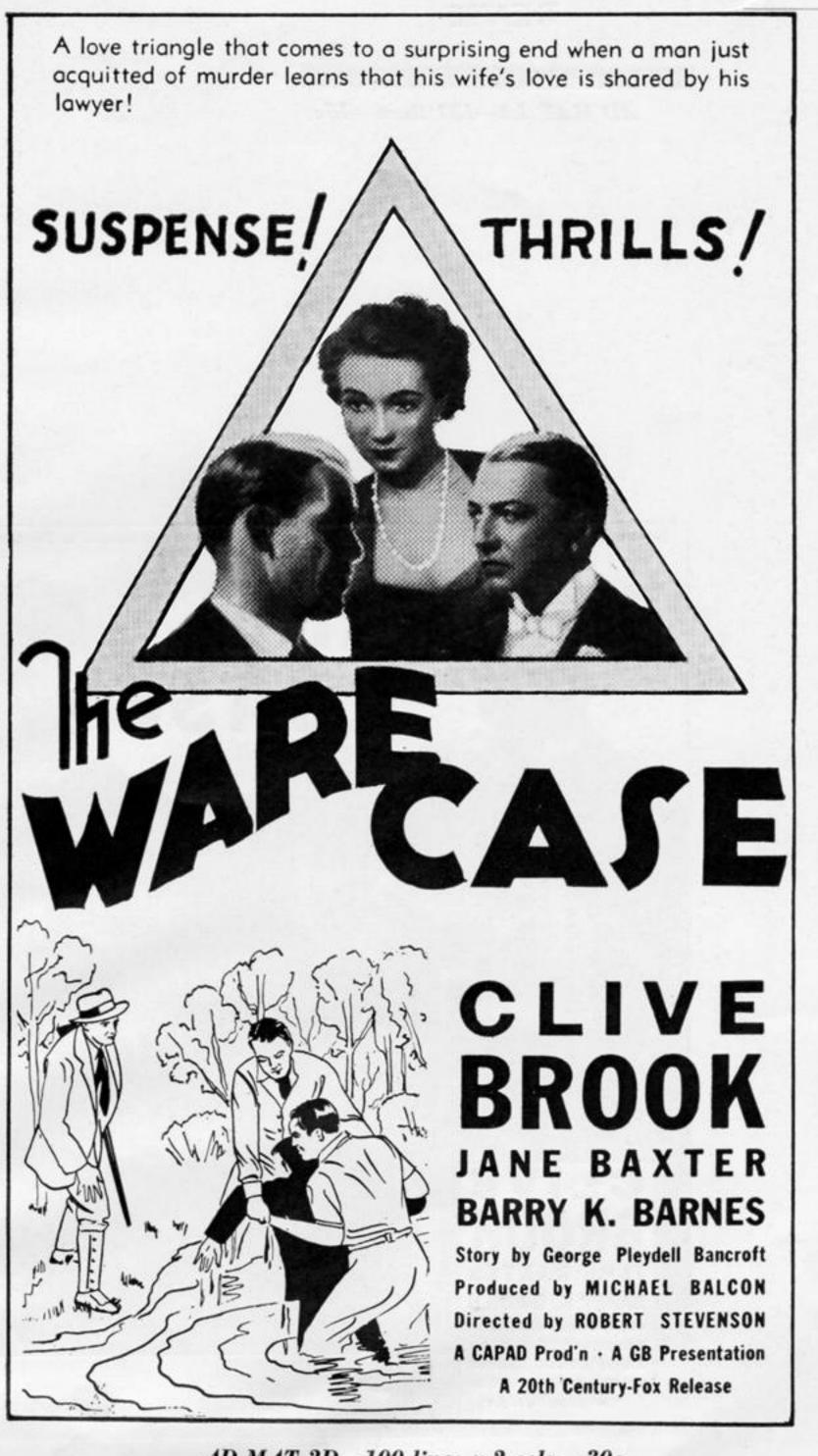
AD MAT 2C-100 lines x 2 cols.-30c

# FOR EXPLOITATION IDEAS: Pages 12 and 13

You'll find plenty of worthwhile suggestions for a comprehensive campaign.

# POSTERS • LOBBIES

At your service for bizboosting all along the line! Pages 15 and 16



AD MAT 2D-100 lines x 2 cols.-30c



AD MAT 3A-92 lines x 3 cols-45c

# ADVERTISING

THEATRE

AD MAT 1A-131 lines-15c

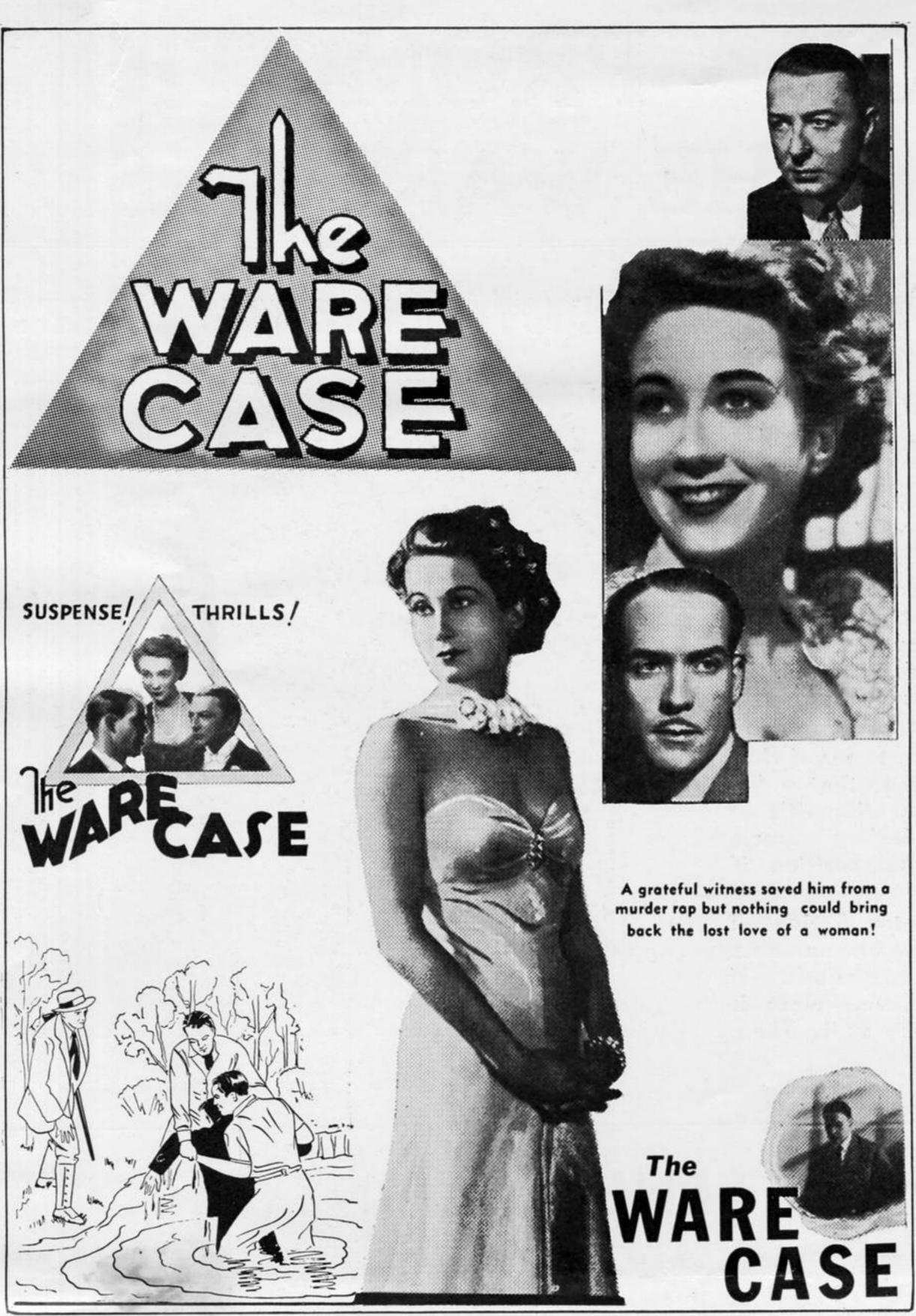


AD MAT 2A-65 lines x 2 cols.-30c



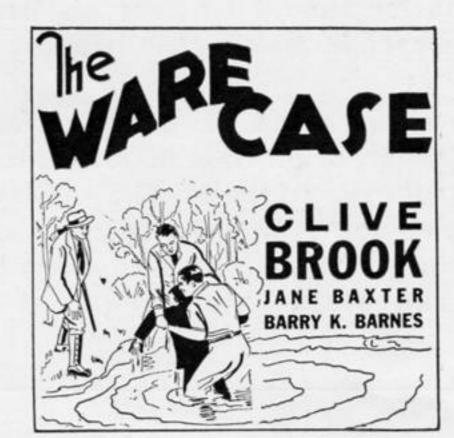
THEATRE

AD MAT 1B—83 lines—15c

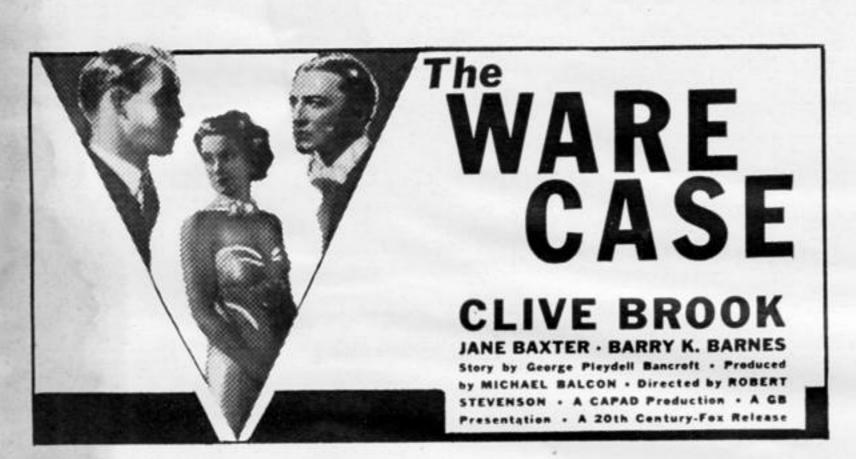




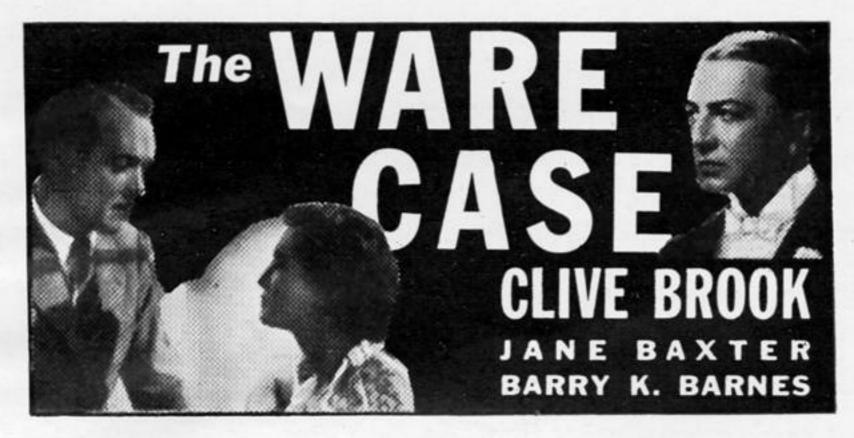




SLUG AD SIB-15c



SLUG AD S2A-30c



SLUG AD S2B-30c

# EXPLOITATION • PROMOTION BALLYHOO for "THE WARE CASE"

# Lobby Stunt to Draw Attention and Biz!

# Triangle-Spin Game Easy to Make; Will Get Big Play in Front

Everybody loves to try their luck, or skill, in a simple, fascinating game. You can take advantage of this in exploiting "The Ware Case," and it will prove inexpensive as well as successful.

You need only take a six-sheet poster, cut out the triangle which carries the title (as shown in the illustration), mount both the triangle and the remainder of the poster on beaverboard; then place the triangle loosely on the board, held by a large pin or nail in the center of the triangle, so as to make it easy to spin. You can put the mounted poster on a completely vertical easel (as shown).

The idea is that patrons shall spin the triangle hard, to see if they can succeed in having it stop in the right position, that is, so that it fits the part it has been cut out from (the hat of the man holding rifle at bottom of poster should fit over his head). You an declare winners those who succeed in making the triangle stop close to that position, if not exactly.

You can either place the game in front of your theatre, letting all who wish to try it, or place it in your lobby where only those who purchase tickets may spin the triangle. The winners to get free admissions. If you set up the game prior to opening of "The Ware Case," place it inside, so that only patrons who have paid may get a try at it. Then, during the run of the picture, put it out in front.



Triangle-Spin Game

## Sensational Headlines

Divorce proceedings and society murders are always sensationally played up in the newspapers. Why not make up a large compo-board for display in your front or lobby, featuring lettering in the form of press headlines, such as:

- (1) HUBERT WARE BANKRUPT
- (2) WIFE TO DIVORCE WARE
- (3) MURDER AT WARE ESTATE
- (4) HUBERT WARE ON TRIAL
- (5) LAWYER WINS WARE ACQUITTAL
- (6) WARE LOSES WIFE TO FRIEND

You can add any number of headlines of this nature, after you have read the synopsis of the picture. Be sure to make them appear like newspaper type. You can also use these one by one, changing them as the day of your opening approaches, and display them all during the engagement.

# Plug It Over Radio

Arrange to broadcast short notices over local stations, publicizing your showing of "The Ware Case." The following paragraphs might be appropriate:

## SEND OUT NEWSBOYS

For this stunt, you can print handbills at a low cost, using one of the ad mats or scene mats, and reproducing several of the catchlines which you will find on page 3 of this book as well as in the regular newspaper ads.

# Interesting Contest

A newspaper contest is always a business-booster. If you cannot run the following contest in a local paper, you can conduct right in your theatre, in your regular weekly program, or printing up small throwaways.

Here's the idea: Two weeks prior to your showing of "The Ware Case" run a synopsis of the story (you'll find it on page 3 of this pressbook), which you will observe, does not give the ending. This is done on purpose, as the climax is quite a surprising one. Ask your patrons (or newspaper readers, as the case may be) to furnish a logical ending to the story. Answers must be sent in before a certain date, designated by you, and you can have a local newspaperman or author act as judge in selecting the winners. In addition to passes to the opening for small prizes, arrange to have a local merchant donate a worthwhile article for first prize, in exchange for publicity which you will give him in connection with the contest.

The winning ending need not be exactly the one used in the picture, but one which would be considered the most logical and thrilling.

## POSTER CUTOUTS

Cutouts from the posters often afford unusually effective displays for lobby, front and marquee. In the case of this picture, this is more than ever true. Take the six-sheet, for instance. You can make up a most attractive standee or hanger, using the triangle and the three figures, and adding one of the catchlines provided for the picture. The one and three sheets are likewise very appropriate for preparing special cutouts. Make the best possible use of this attractive paper!

# Give It a Showmanship Campaign-Reap the Profits at the Box-Office!

#### STAR'S NAME A MAGNET

In Clive Brook you have a star whose name should be played up to the limit. His popularity is tremendous, and he has always been recognized as one of the most capable actors ever seen on the screen. In this picture he portrays a difficult character with amazing ability, and you can bill his role in "The Ware Case" as his best since the memorable "Cavalcade." Be sure to display the name of Clive Brook in large letters in all your ballyhoo and advertising. His name on the marquee will mean plenty at the box-office.

#### Arouse Feminine Interest

Several days prior to your opening, contact editors of women's pages in the local newspapers, to get them to run mats or pictures of Jane Baxter, and to work out some cooperative publicity that will serve as a circulation builder for the paper at the same time as plugging "The Ware Case." In directing publicity toward the feminine element of your audience, play up such questions as: SHOULD A WOMAN ABANDON HER HUSBAND BECAUSE HE IS CHARGED WITH MURDER? or MUST A WOMAN STAY AT HER HUSBAND'S SIDE UNDER ALL CIRCUMSTANCES?

### INVITE LAWYERS' OPINIONS

Extend invitations to several of the best known legal lights in the city to attend the opening performance of "The Ware Case" and ask them for expressions of their opinion about the trial scenes in the film and the fidelity of the legal aspects involved in the accusation, trial and acquittal of Hubert Ware, the central character, played by Clive Brook. Have them state whether they think that the alibi presented by the "surprise" witness, which saves Ware, is really strong enough to merit an acquittal. They can also comment on the authenticity of the courtroom scenes and make a comparison between British court methods and American. The comments thus obtained will furnish excellent newspaper publicity, and will create plenty of attention.

## Comprehensive Campaign

We urge you to give special attention to your campaign on "The Ware Case." Start it off with advance publicity stories in the press and displays in your theatre at least two weeks before opening. Handbills should be given out four days prior to the initial showing. Arrange an advertising campaign as extensive as possible, selecting the ad mats which you think most effective. Put plenty of power in your exploitation and ballyhoo for three days up to the opening date. "The Ware Case" will live up to your claims in its behalf!

## Use Your Mailing List

Here's a case where you should take full advantage of the facilities offered by your mailing list. THE WARE CASE is a picture that will appeal especially to the family trade, and for this reason you should see that every prospective family is told about your showing in advance. Why not write a circular letter, short but snappy, telling the main reasons for your urging them to see THE WARE CASE? In this, you should mention that the film was directed by Robert Stevenson, prize-winning director, and that Clive Brook has the best role of his long and successful career.

### Director's Name Will Sell

Wherever possible, make mention of the fact that THE WARE CASE is directed by Robert Stevenson, and list his famous successes: KING SOLOMON'S MINES, NINE DAYS A QUEEN and the tremendously popular TO THE VICTOR which won several prizes as one of the outstanding pictures of the past year. You can state in your publicity and advertising that "The Ware Case" is the film that definitely puts Stevenson in a class with the highest-ranking directors in motion pictures.

#### "TEASER" CAMPAIGN

Where there is a murder, you always have ample chances to put over a swell "teaser" campaign, as you can run small ads in the newspapers and in your programs, featuring the sensational aspects of the film. For instance, you can run a series of slugs along these lines:

- (1) "THE WARE CASE" WILL THRILL YOU!
- (2) WATCH OUT FOR "THE WARE CASE"!
- (3) A MURDER NOBODY CAN SOLVE!
- (4) SEE THE LAKE OF DEATH IN "THE WARE CASE"

### Recall Famous Trials

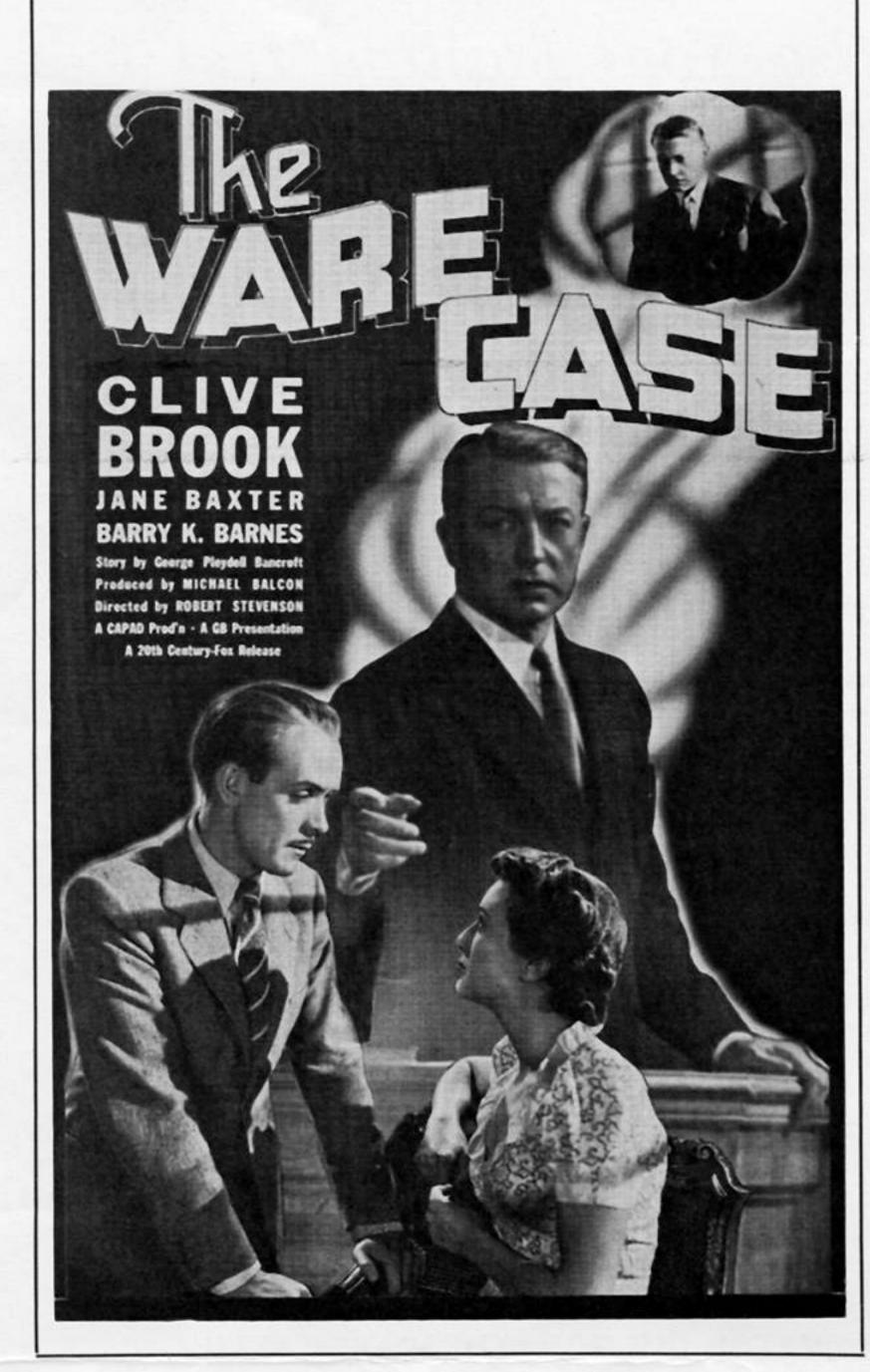
# Street Ballyhoo for Record-High Grosses

One of the best means for real promotion is real out-and-out street ballyhoo that will make the people on the streets and in their homes take notice. "The Ware Case" offers several suggestions for "can't miss" stunts.

The old stand-by, the sandwich man, can be used for this picture, but instead of carrying ordinary sandwich-boards, have him carry a triangle (which could be a cutout from the six-sheet), also placing in it the heads of the three principal stars, Brook, Baxter and Barnes, and one of the catchlines based on the love-triangle theme of the picture.

Have two men, one dressed as a civilian and the other as a policeman, drive around in an automobile, which should carry this sign: I HAVE BEEN ARRESTED FOR SPEEDING TO THE ....... THEATRE TO SEE "THE WARE CASE"!

# FLASHY WINDOW CARD



WINDOW CARD

# ADVERTISE, EXPLOIT AND PUBLICIZE "THE WARECASE" FOR NEW BOX-OFFICE MARKS!

TWO COLORS

14" x 22"

Space for Imprint
7c each

Dramatic · Arresting

# TRAILER

Order from

# National Screen Service

CHICAGO, ILL.—1307 So. Wabash Ave. LOS ANGELES, CAL.—1922 So. Vermont Street ATLANTA, GA.—141 Walton Street, N. W. NEW YORK, N. Y.—630 Ninth Avenue DALLAS, TEXAS—3001/2 So. Harwood Street SEATTLE, WASH.—2418 Second Avenue SAN FRANCISCO, CAL.—168 Golden Gate Ave. DES MOINES, IOWA—1003 High Street WASHINGTON-920 New Jersey Ave., N.W. KANSAS CITY, KANS.—1706 Wyandotte Street DETROIT, MICH.—2949 Cass Avenue MINNEAPOLIS, MINN .-- 1105-07 Currie Ave. ST. LOUIS, MO.—3318 Olive Street NEW ORLEANS, LA.—1431 Cleveland Avenue CHARLOTTE, N. C.—219 Mint Street MEMPHIS, TENN.—500 S. Second Street BOSTON, MASS.—36-38 Melrose Street CLEVELAND, O.-2336 Tayne Avenue

#### ORDER BLANK FOR "THE WARE CASE"

ACCESSORIES	PRICE	QUAN.	AMT.
1 SHEETS	1.15 ea.		
3 SHEETS	.45 ea.		
6 SHEETS	.90 ea.		
WINDOW CARDS (COLORED—14" x 22")	.07 ea.	The second	
INSERT CARDS—14" x 36"	.25 ea.		
11" x 14" COLORED LOBBY CARDS (8 to a set)	.75 ea.		
22" x 28" COLORED LOBBY CARDS—"A" and "B"	.40 ea.		
SLIDES	.15 ea.		
8" x 10" BLACK AND WHITE STILLS	.10 ea.		
THUMBNAIL MATS	.15 ea.		
1 COL. SCENE AND AD MATS	.15 ea.		
3 COL. SCENE AND AD MATS	.30 ea.		
2 COL. SCENE AND AD MATS	.45 ea.		
4 COL. AD MAT	.60 ea.		

#### 20TH CENTURY FOX EXCHANGES

NEW YORK 345 West 44th Street

PHILADELPHIA, PA. 302 No. 13th Street

PITTSBURGH, PA. 1715 Blvd. of the Allies

WASHINGTON, D. C. 932 New Jersey Avenue, N.W.

> ALBANY, N. Y. 1052 Broadway

BOSTON, MASS.

Back Bay
P.O. Box 93

NEW HAVEN, CONN. 40 Whiting Street

105 Broadway

BUFFALO, N. Y. 290 Franklin Street

CINCINNATI, O. 1632 Central Parkway

CLEVELAND, O. 2219 Payne Avenue

INDIANAPOLIS, IND. 326 No. Illinois Street

CHICAGO, ILL. 914 S. Wabash Avenue

> DETROIT, MICH. 2211 Cass Avenue

MILWAUKEE, WIS. 1016 N. 8th Street

MINNEAPOLIS, MINN. 1015 Currie Avenue N.

> DES MOINES, IA. 1300 High Street

KANSAS CITY, MO. 1720 Wyandotte Street

OMAHA, NEBR. 1502 Davenport Street

> ST. LOUIS, MO. 3330 Olive Street

ATLANTA, GA. 197 Walton Street N. W.

CHARLOTTE, N. C. 308 S. Church Street

DALLAS, TEXAS 1801 Wood Street

MEMPHIS, TENN. 151 Vance Avenue

NEW ORLEANS, LA. 200 S. Liberty Street

OKLAHOMA CITY 10 N. Lee Avenue

DENVER, COLO. 2101 Champa Street

LOS ANGELES, CAL. 2019 S. Vermont Avenue

PORTLAND, ORE. 1932 N. W. Lovejoy Street

SALT LAKE, UTAH 216 East 1st South Street

SAN FRANCISCO, CAL. 245 Hyde Street

SEATTLE, WASH. 2316 Second Avenue

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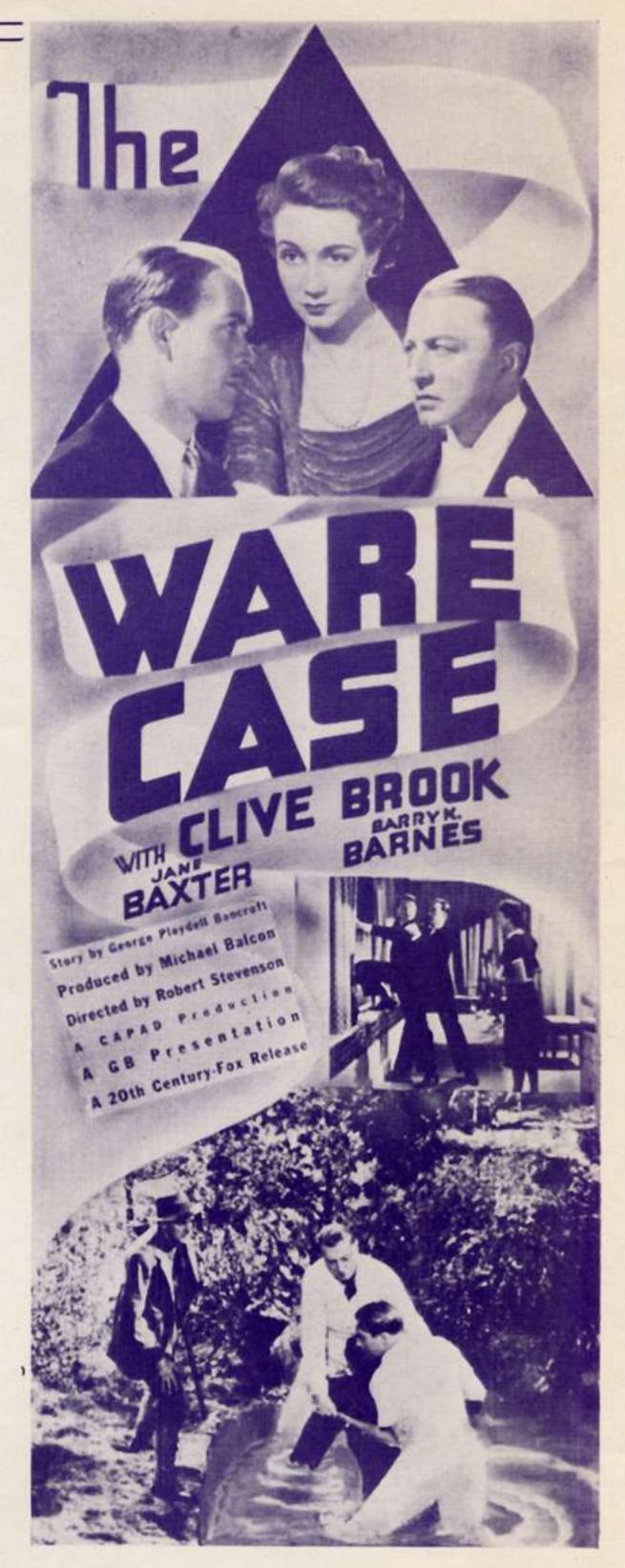
# LOBBIES



22 x 28 "A" - 40c EACH



22 x 28 "B" — 40c EACH



INSERT CARD

14 x 36 — 25c EACH

8 x 10 STILLS

Black & White

10c per Still

## Set of Eight - 11 x 14's



75c per Set

